

December 19, 2008

Dear Partners,

Coyote Point is pleased to announce the upcoming launch of our new **Equalizer GX** series hardware platform and version 8.5 of EQ/OS software. The Equalizer GX Platform is more powerful, and better differentiated compared to its *si-R* predecessors and will be ready for shipping as of January 5th.

The Equalizer GX series consists of 3 new appliances:

- **Equalizer E350GX** – Basic Layer 7 application load balancer
- **Equalizer E450GX** – Ecommerce application accelerator and load balancer
- **Equalizer E650GX** – Data center grade application accelerator with all bundled features

The following table demonstrates the value of the GX series appliances. Performance compared to the *si-R* series has increased, as much as 400% for the all-important SSL acceleration feature. In addition, the entire GX product line is fully Gigabit ready – Every GX appliance incorporates between 12 and 22 Gigabit Ethernet ports on the front panel. These features make the Equalizer GX series the industries best Load Balancing and Application Acceleration solution for value conscious mid-market customers

Please see the comparison chart 1 included at the end of this announcement

Your Coyote Point sales representative will be pleased to provide pricing.

To support our partners, Coyote Point will be providing trade-in/trade-up programs from existing Equalizer products. You'll have compelling reasons to engage with your customers and take your Coyote Point business to the next level.

Also, to assure a smooth transition we'll provide documentation and access to our Sales Engineers to provide technical and sales training. Training modules available include:

- Hardware: What the products are, feature sets and configuration capabilities
- Configuration: Configuring the Equalizer
- Network Configurations: Configuring the network AND the Equalizer
- Optimizing the Equalizer: Delivering Application Acceleration to your customers
- Localization: Equalizer performance in specific Applications and/or environments (i.e. Terminal Services, eCommerce, etc)

Product	Expected Date
E250si-r generally available	Currently shipping
GX series platform first order taken	December 16, 2008
GX series platform first ship	January 5,2008



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As you can see, we will ship GX products by January 5, 2009. Due to anticipated demand, the available inventory will be tight for the first 45 to 60 days of production. I suggest that you place your orders as soon as possible with your sales representative.

Please refer to the Equalizer si-R series EOL notification for details and timelines on discontinuation of the current Equalizer si-R platform.

If you have additional questions, please contact your sales representative Bill Butt – Bill.Butt@coyotepoint.com or Telephone at +44 870 312 0012

Thank you

Coyote Point Systems, Inc.



Equalizer Model »	E250si	E350GX	E450GX	E650GX
Ethernet Connectivity	5 x 10/100	12 x GigE	12 x GigE	22 x GigE (2 x SFP Fiber)
Throughput	60 Mbps	850 Mbps	1.0 Gbps	1.3 Gbps
Max Servers Supported	1,024	Unlimited	Unlimited	Unlimited
Layer 4 Load Balancing	✓	✓	✓	✓
Layer 7 Load Balancing	N/A	✓	✓	✓
Layer 7 Transactions Per Second	N/A	50,000 TPS	75,000 TPS	110,000 TPS
SSL Offload Acceleration (HTTPS)	N/A	✓ Software 500 TPS	✓ Xcel II Hardware 8,500 TPS	✓ Xcel II Hardware 14,000 TPS
SSL Offload Throughput	N/A	400 Mbps	700 Mbps	825 Mbps
HTTP Web Compression	N/A	N/A	N/A	✓ Express Hardware 1 Gbps Throughput
Envoy (GLSB) Global Server Load Balancing	N/A	Optional	Optional	✓ Included
Equalizer VLB Basic (VMware Integration)	N/A	✓	✓	✓
Equalizer VLB Advanced (VMware Integration)	N/A	Optional	Optional	✓ Included
Direct Server Return (DSR)	✓	✓	✓	✓
VLAN	N/A	✓	✓	✓
Smart Rules	N/A	✓	✓	✓
Content Switching (Match Rules)	N/A	✓	✓	✓
Responders	N/A	✓	✓	✓